

PENSACOLA ASSOCIATION OF REALTORS®, Inc.
CONSENT TO SERVE
as an Officer or Director commencing January 1, 2023

1. I understand that by submitting this form, I consent to have my name submitted to the Nominating Committee to be considered as a candidate for the position of either an officer or director member of the Board of Directors of the Pensacola Association of Realtors® for 2023, and that this information will be posted on the Internet. I further understand that all candidates must be interviewed by the Nominating Committee.

NAME: Joseph J. Leccese

OFFICE: Coldwell Banker Commercial Realty Pensacola, Florida

ADDRESS: 1520 Airport Blvd. Suite B Pensacola, FL 32504 USA

TELEPHONE: 850-393-8708 EMAIL: Joe.Leccese@cbcprt.com

2. I wish to interview for the position of:

President-Elect Secretary/Treasurer **Director**

3. Please provide the following information:

Number of years as a member of PAR 4 years, 8 months

Number of years in the real estate business 4 years, 8 months

Real Estate Specialty (e.g., residential, commercial, property management, etc.)

Commercial Real Estate

Have you received any disciplinary action from the Florida Real Estate Commission or been found guilty of violating one or more Article of the Realtor® Code of Ethics?

Yes No

If Yes, please explain including date and details. If you need more space, please use additional sheets. **Non-Applicable**

4. What do you believe is the biggest challenge facing our Association today?

Attracting, engaging and retaining real estate professionals to be part of our Association is a challenge in this rapidly changing environment. Technology and uncertain market changes are happening at a fast pace. How PAR REALTORS® stay relevant is important.

5. If elected, how would you recommend the association respond to this challenge? (please be as specific as possible)

Support REALTORS® remaining relevant by communicating timely information, professional development, community and networking opportunities that focus on our market areas.

6. As a director or officer, you will be expected to attend monthly Directors' meetings and selected other events throughout the year. Do you understand and agree to do so?

Yes X No

7. Do you support and contribute to RPAC? **Yes X** No

7a. If "no", please explain:

7b. Would you pledge to become at least a \$99 Club contributor each year you serve as an officer and/or director of the Association? **Yes x** No

8. As an officer or director of the Board, you will be representing the organization. Will you support positions taken by the PAR Board of Directors, even if you opposed the positions when they were being considered by the Board of Directors? **Yes x** No

If challenged, how will you respond to a member if asked about your personal feelings versus the Association's position?

Publicly and privately support of PAR Board of Directors position and actions is critical to moving the organization. Boards of Directors will and do not always agree on everything, and board work requires questions, discussions and more. Using "best practices", established processes and procedures decisions will be made appropriately for the betterment of the Association. Personal feelings are human however must not undermine Board positions in anyway such as responding or sharing in some cases confidential and proprietary information to member inquires that differ.

9. Please describe, in your own words, your perception of the role of the position for which you seek to be elected, and the reasons you feel you are best qualified to serve in this position.

The role of being elected as a Board Director is an important "best practice to move the Association forward. There must be a "deep bench" and continuous succession plan of volunteers like me willing to actively participate, volunteer time and share my diverse background to strengthen the Board of Directors and Association for all stakeholders. From the time I joined as a member I have participated as an active member of the REALTORS® Commercial Alliance, Vice-Chair, Chair and participated in association events and activities. This next logical step insures that I gain a comprehensive understanding how the Association Board of Directors operates including strengths, opportunities, and developmental needs. Over the years I have volunteered and typically held every officer position for industry (CleanTech Energy, Disruptive Tech) associated boards and non-profit boards.

10. Please list any prior service to the REALTOR® organization and/or the community you would like the Nominating Committee to be aware of.

- Association of Energy Engineers Senior Member held all board positions: Regional Vice President, Secretary, Treasurer, Vice-President Elect, and President of New Jersey Chapter
- Peak Load Management Alliance: Board Member, Communications Chair
- Committee Member, Chairs of Buildings & Grounds, Development, Technology, Board of Trustees for Independent Private School
- Committee Member, Director, Secretary, Vice President, President of the former Pensacola Junior Yacht Club 501c3
- Volunteer and a CivicCon Founding Member

Service to PAR, FAR, or NAR:

Committee Name	Dates Served	Position
REALTORS® Commercial Alliance	2017- Present	Member
REALTORS® Commercial Alliance	2021 – 2022	Vice Chair
REALTORS® Commercial Alliance	2022 – Present	Chair

11. Community Service Involvement:

- Volunteer and a CivicCon Founding Member
- Volunteer Mentor at Entrepreneurial Programs for Veterans at University of West Florida
- Entrepreneurship Ecosystem Group associated with Florida West and Co-Lab
- gBETA Pensacola Mentor
- Small Business Development Center (SBDC) at UWF Volunteer PPP Loan & Grant Committee

By signing below, I certify that the information provided above is true and accurate, that I have been a member for at least three years and have not been found guilty of any Ethics violations during that time.

Date 6-15-2022

Signature 

Please note the following key points about the Consent to Serve forms and nomination process:

- All candidates for either an officer or director position, including those who may choose to be nominated from the floor, must submit a **Consent to Serve** form **and** be interviewed by the Nominating Committee.
- The Nominating Committee is scheduled to interview candidates on June 22, 2022, beginning at 9 a.m. at the PAR office.
- In order to provide adequate time to duplicate applications and schedule interviews, we would like to receive all **Consent To Serve** forms at PAR by the end of business day on Monday, June 20, 2022.
- Forms received after June 20, 2022 will still be accepted, however priority consideration for interview scheduling will be given to applications received on or before that date.

Please either fax (850.432.2615) or email (laurie@pensacolarealtors.org) completed forms to Laurie Moritz at PAR. Once submitted, please call Laurie (850.434.5507) to verify PAR has received your form.