



# MARKET SNAPSHOT

**JUNE 2023**

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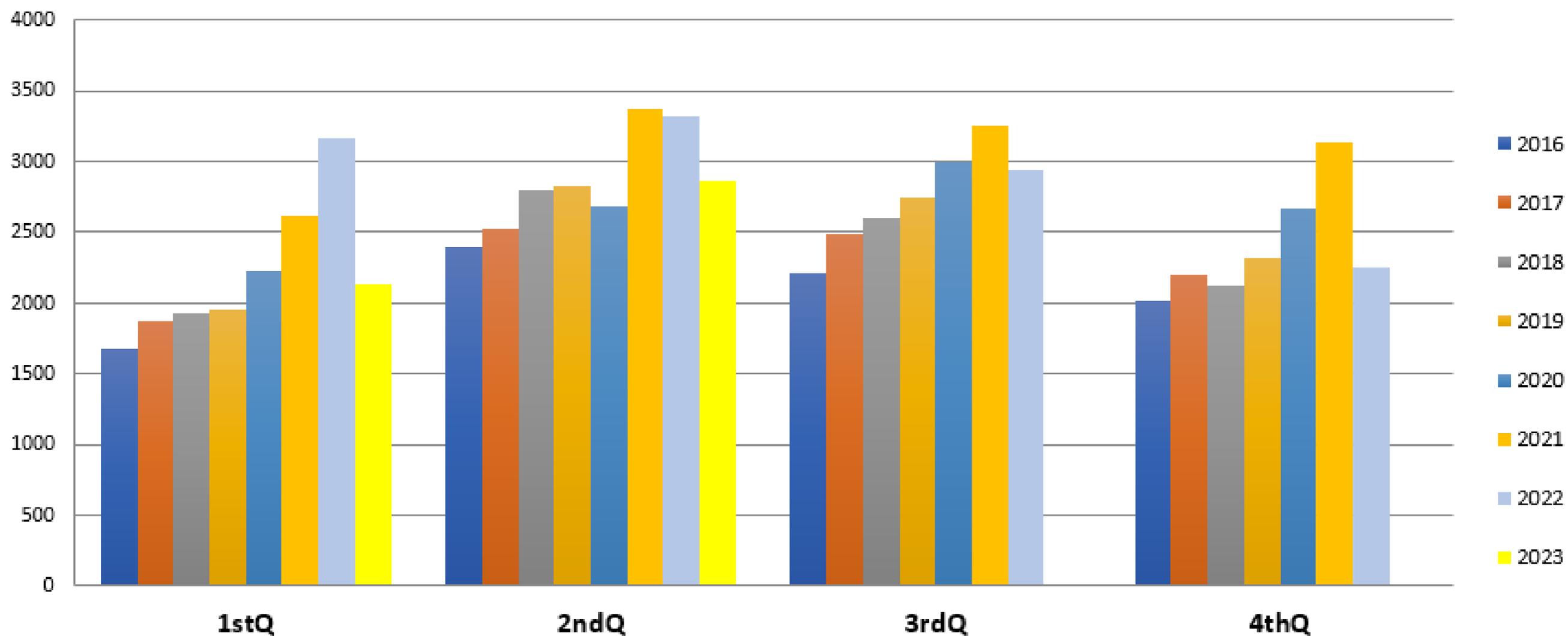
# JUNE MARKET HIGHLIGHTS

- SALES FOR THE FIRST HALF OF THE YEAR WERE DOWN 23% COMPARED TO THE SAME PERIOD LAST YEAR.
- JUNE SALES WERE UP 6% COMPARED TO MAY BUT WERE DOWN 9% COMPARED TO LAST JUNE.
- THE AVERAGE DOM FOR RESIDENTIAL AND CONDOS COMBINED WAS 47. AN INCREASE OF 30 DAYS OVER LAST JUNE.
- NEW LISTINGS REBOUNDED FROM MAY'S TOTALS, WITH RESIDENTIALS UP 36% AND CONDOS UP 84%. CONDO INVENTORY WAS UP 49% OVER LAST JUNE.
- JUNE'S PENDING SALES WERE DOWN 19% FROM THE PRIOR MONTH AND 12% COMPARED TO LAST JUNE.

# QUARTERLY SALES

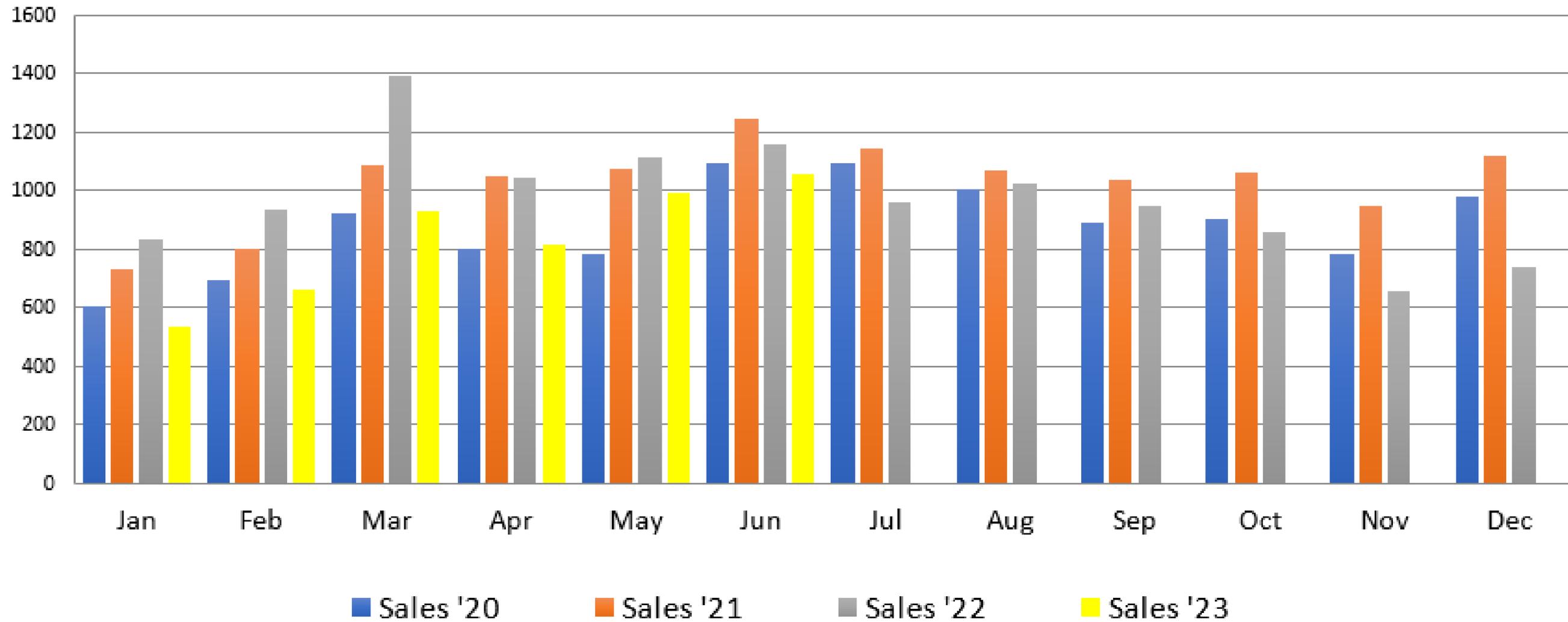
2016 - 2023

SECOND QUARTER 2022: 3,313 | SECOND QUARTER 2023: 2,866



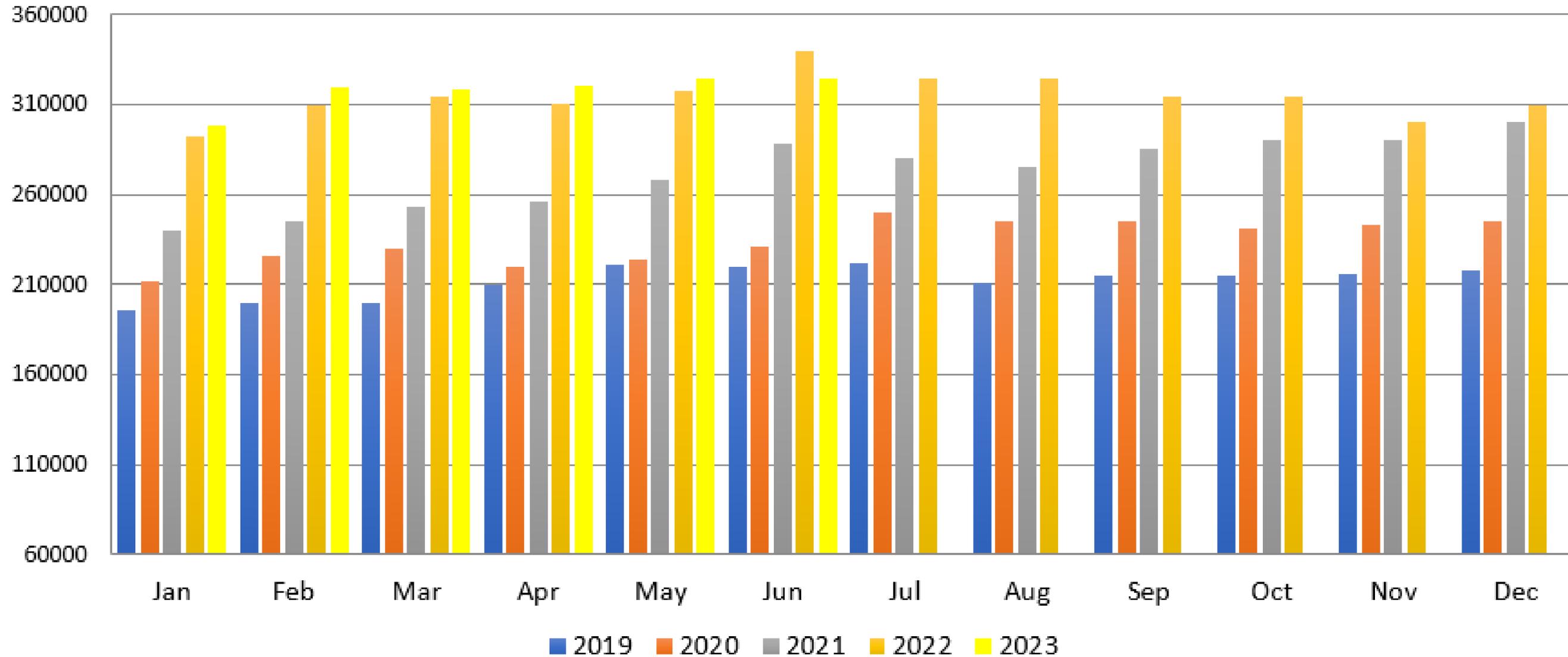
# MONTHLY SALES

RESIDENTIAL & CONDO COMBINED | 2020 - 2023  
JUNE 2022: 1,160 | JUNE 2023: 1,056



# MEDIAN SALE PRICE

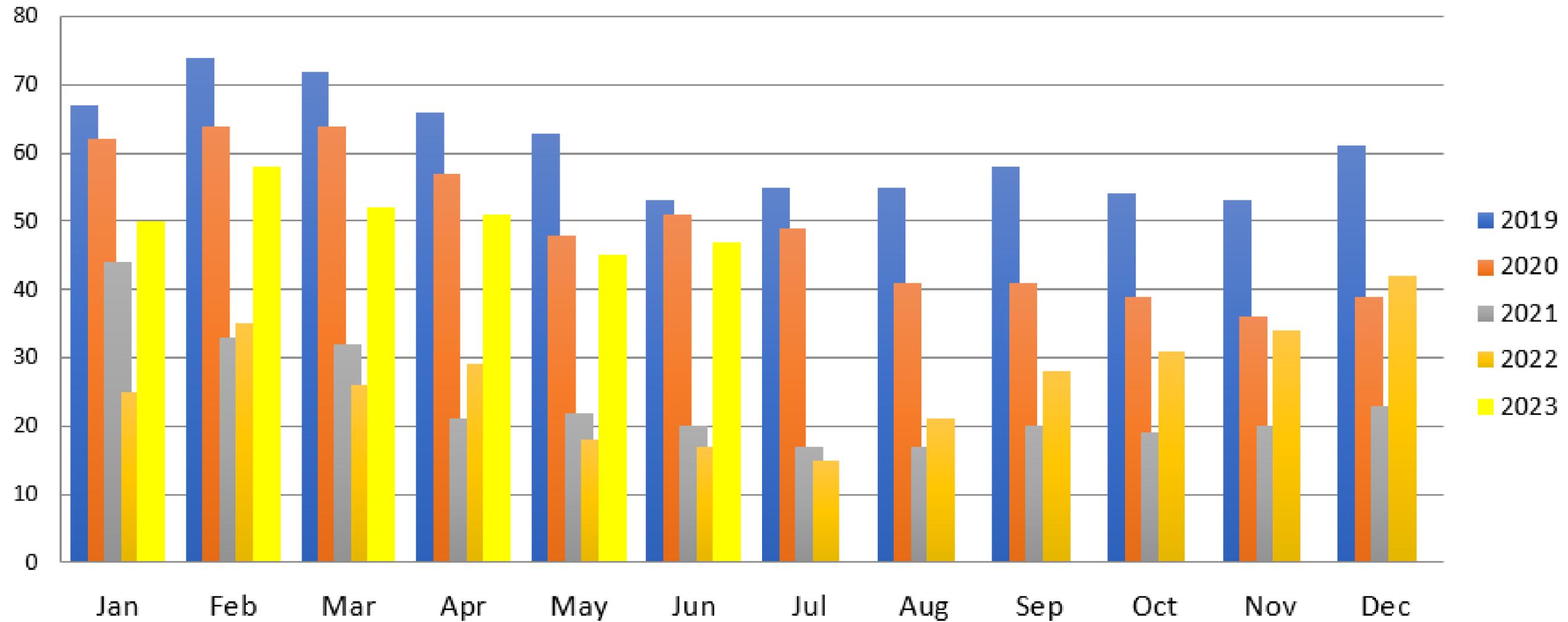
JUNE 2022: \$340K | JUNE 2023: \$325K



# AVERAGE DAYS ON MARKET

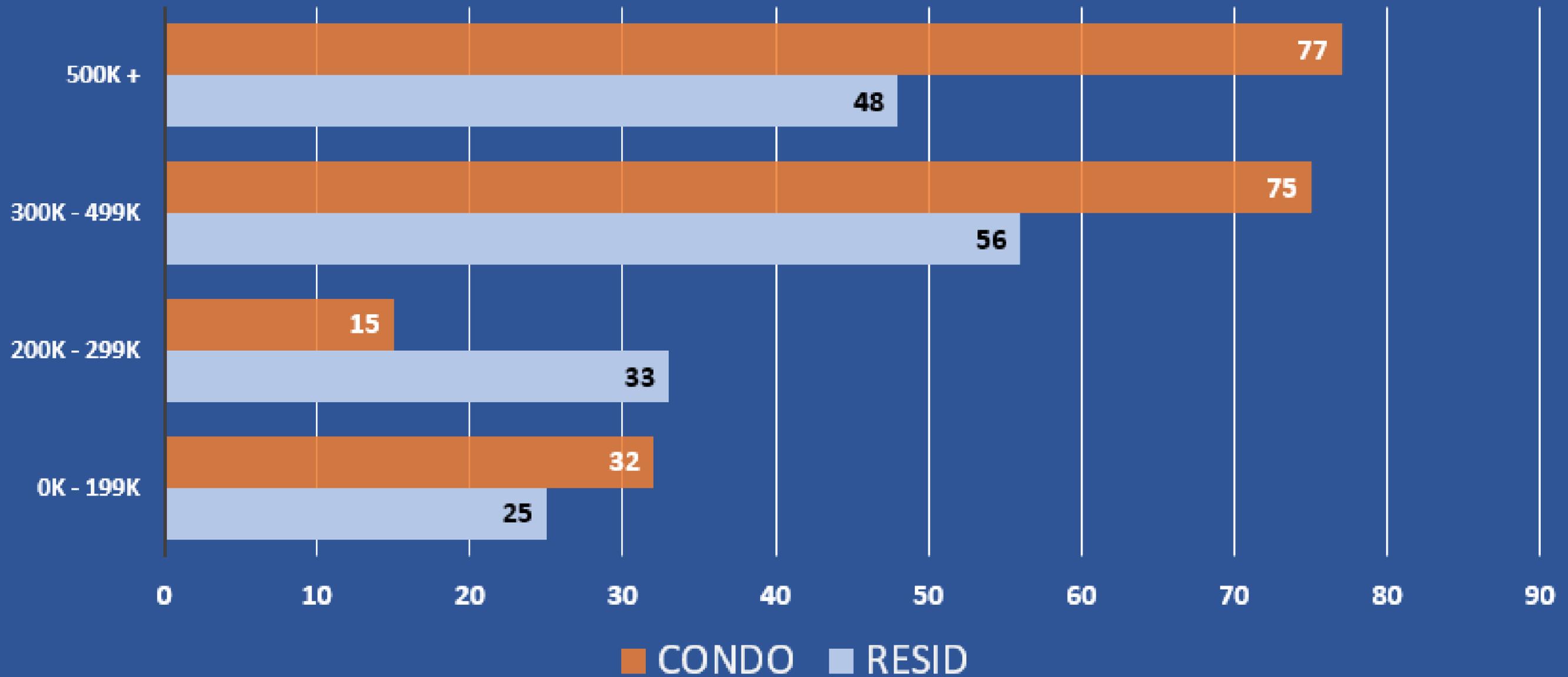
RESIDENTIAL & CONDO COMBINED

JUNE 2022: 17 | JUNE 2023: 47



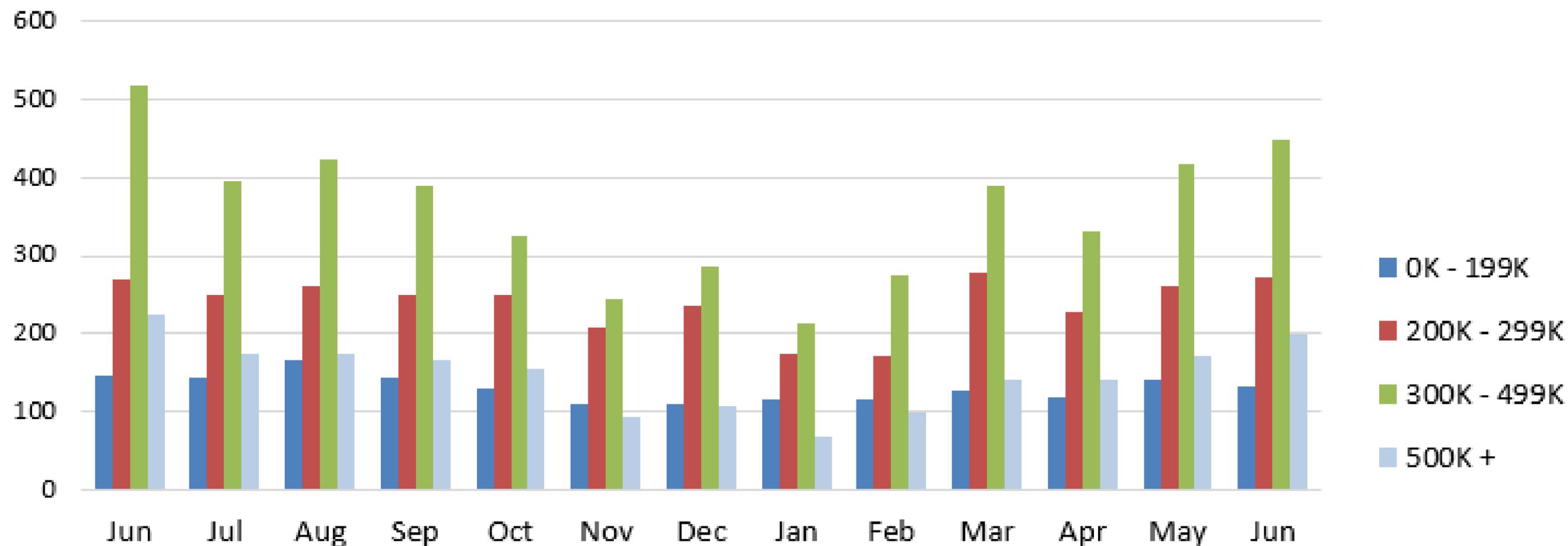
# AVERAGE DAYS ON MARKET

BY PRICE RANGE / PROPERTY TYPE



# SALES BY PRICE RANGE

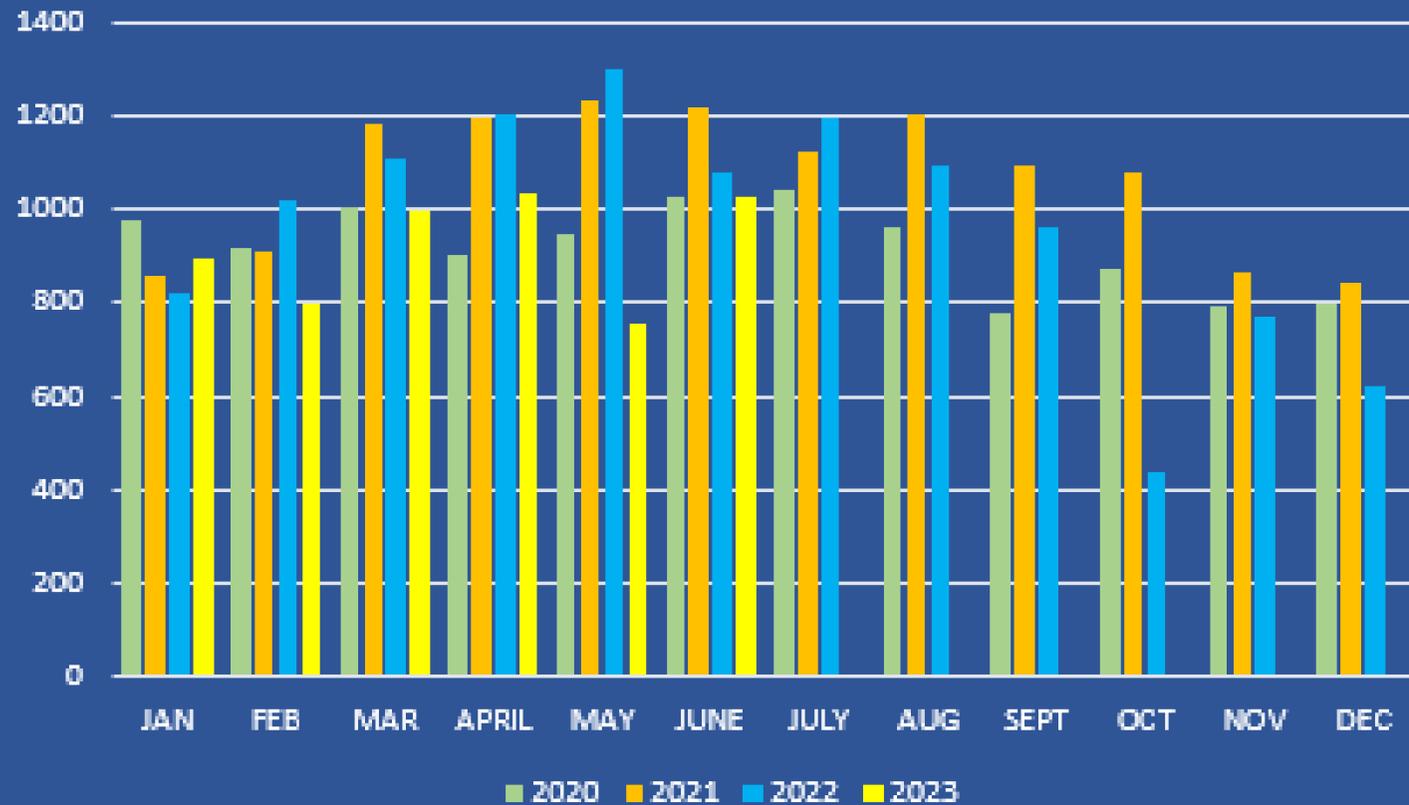
## RESIDENTIAL & CONDO



# NEW LISTINGS BY MONTH

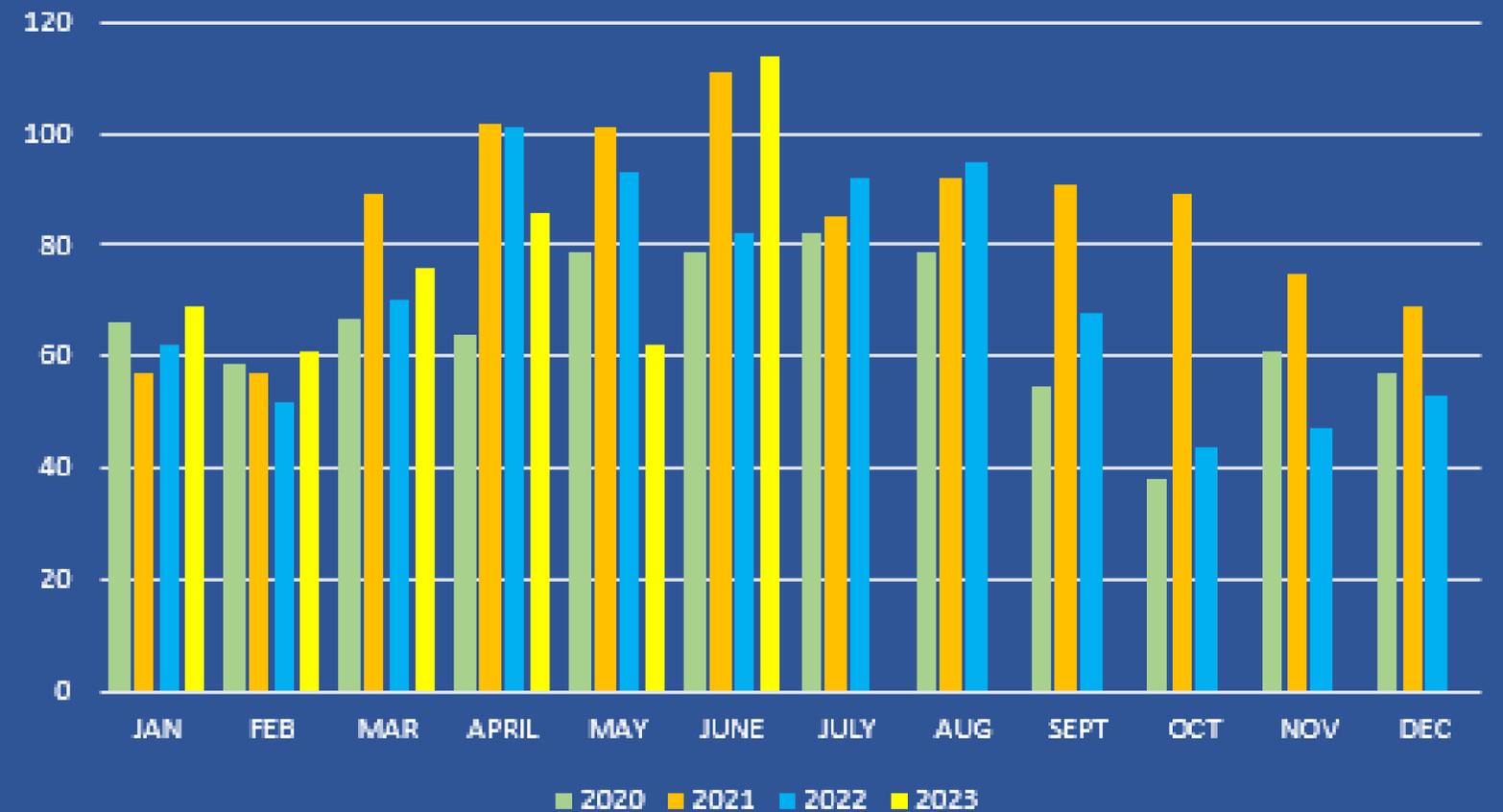
## RESIDENTIAL

JUNE 2022: 1,078  
 JUNE 2023: 1,026



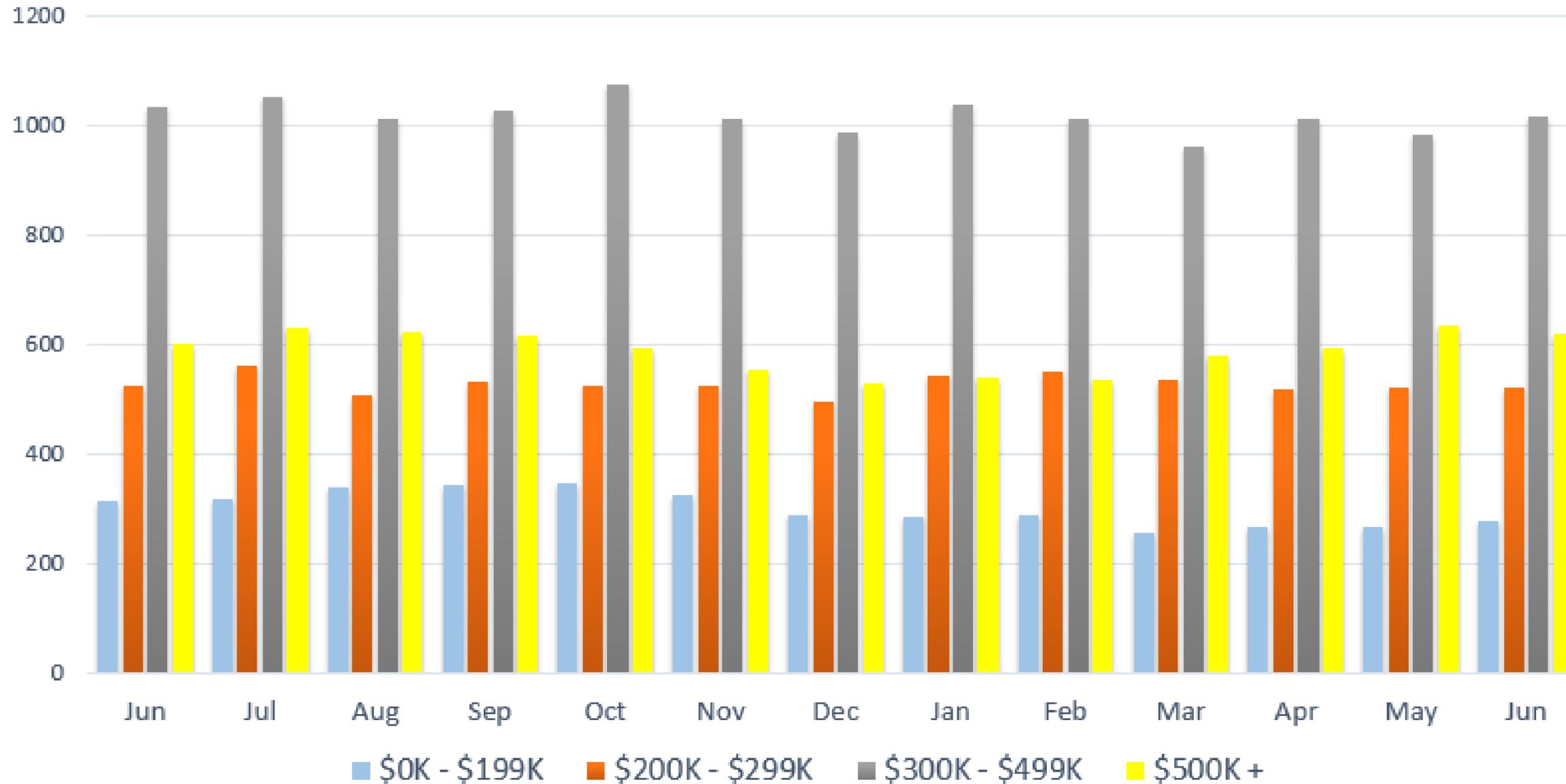
## CONDO

JUNE 2022: 82  
 JUNE 2023: 114



# S/FAM INVENTORY BY PRICE

## INCLUDING CONTINGENTS



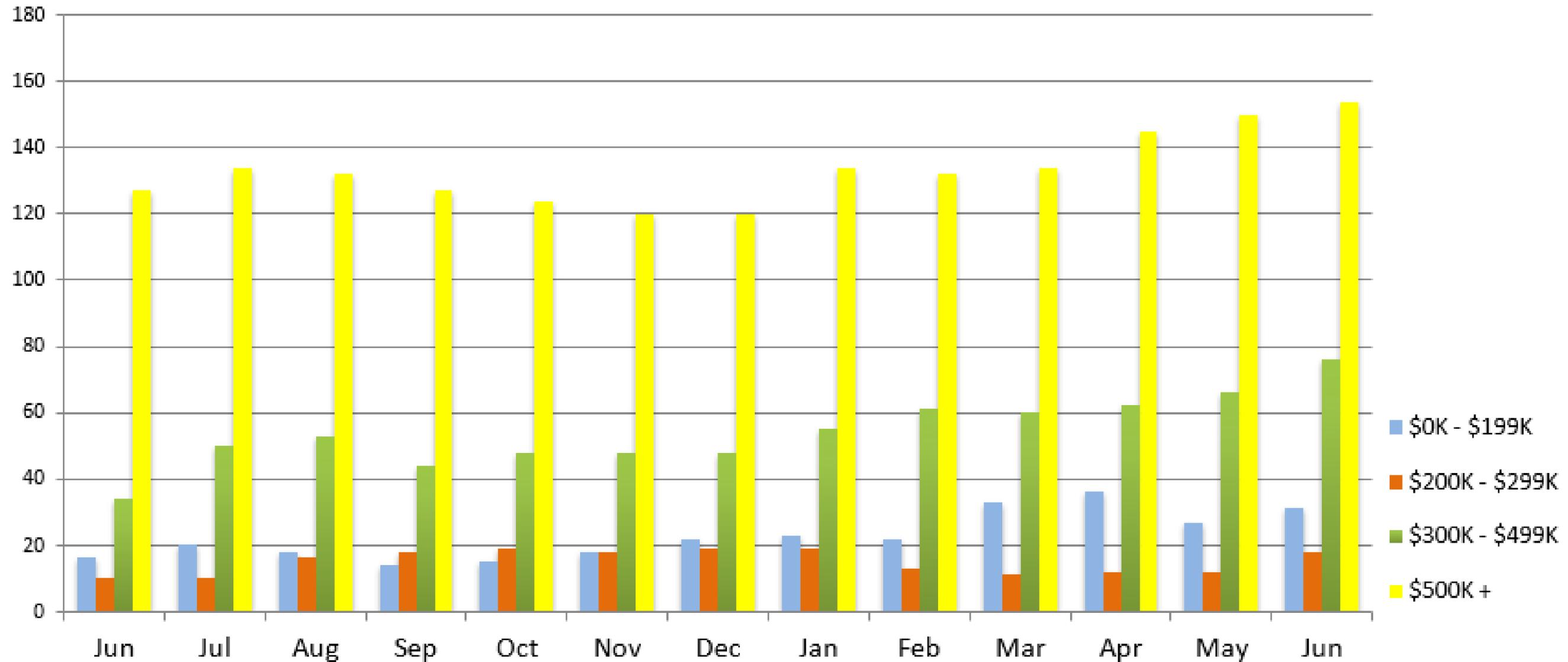
# S/FAM INVENTORY HISTORY

INCLUDING CONTINGENTS



# CONDO INVENTORY BY PRICE

INCLUDING CONTINGENTS



# CONDO INVENTORY HISTORY

INCLUDING CONTINGENTS



# AVERAGE PERCENTAGE OF SOLD VS. LIST PRICE

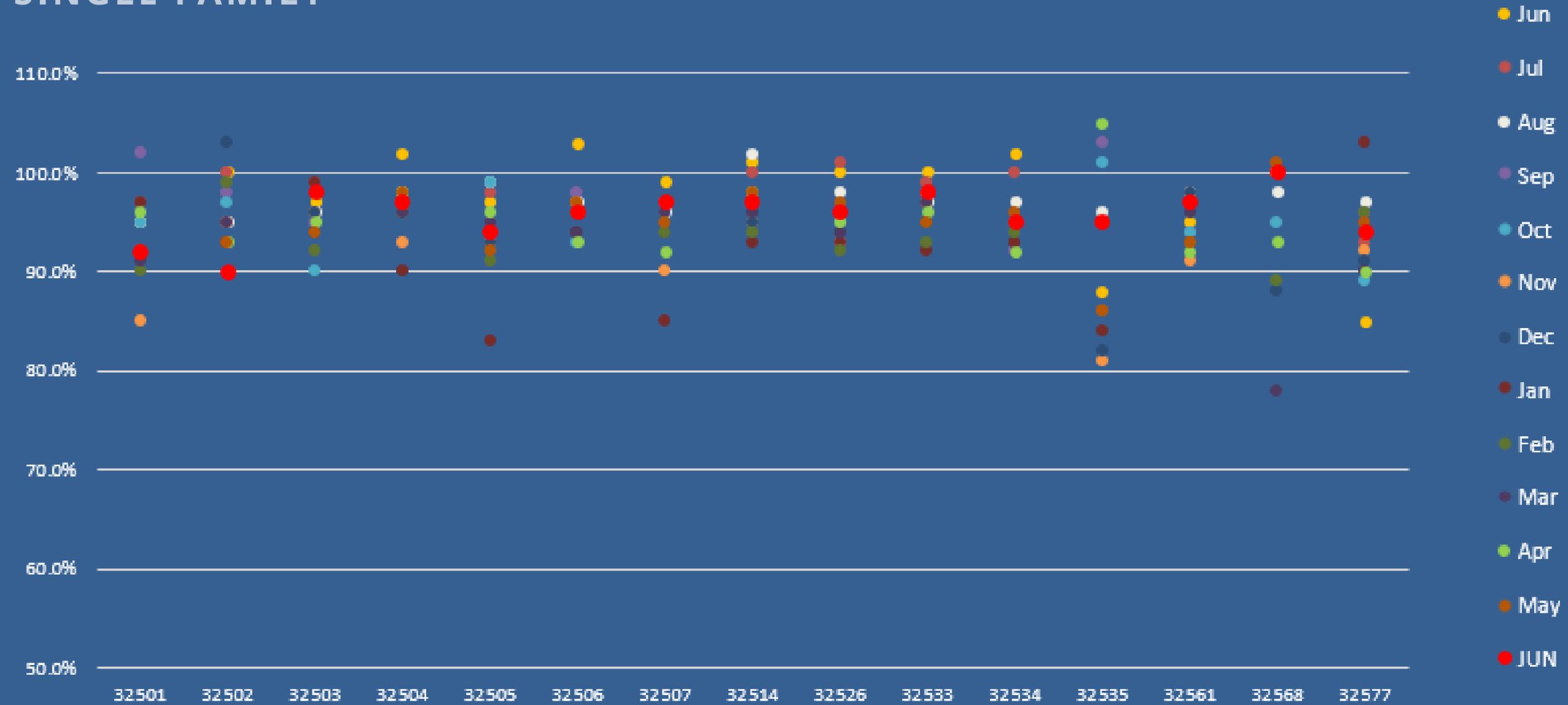
## SINGLE FAMILY & CONDO UNITS

THE FOLLOWING SLIDES DISPLAY THE **AVERAGE** PERCENTAGE OF SALE PRICE TO ORIGINAL LIST PRICE OF SINGLE-FAMILY AND CONDO UNITS BY ZIP CODE FOR THE MONTH OF JUNE 2023 FOR ESCAMBIA AND SANTA ROSA COUNTIES. DISTRESSED PROPERTIES ARE NOT INCLUDED.

IF NO MARKER SHOWS FOR ANY GIVEN MONTH, NO SALES WERE REPORTED IN THAT ZIP CODE FOR THAT MONTH.

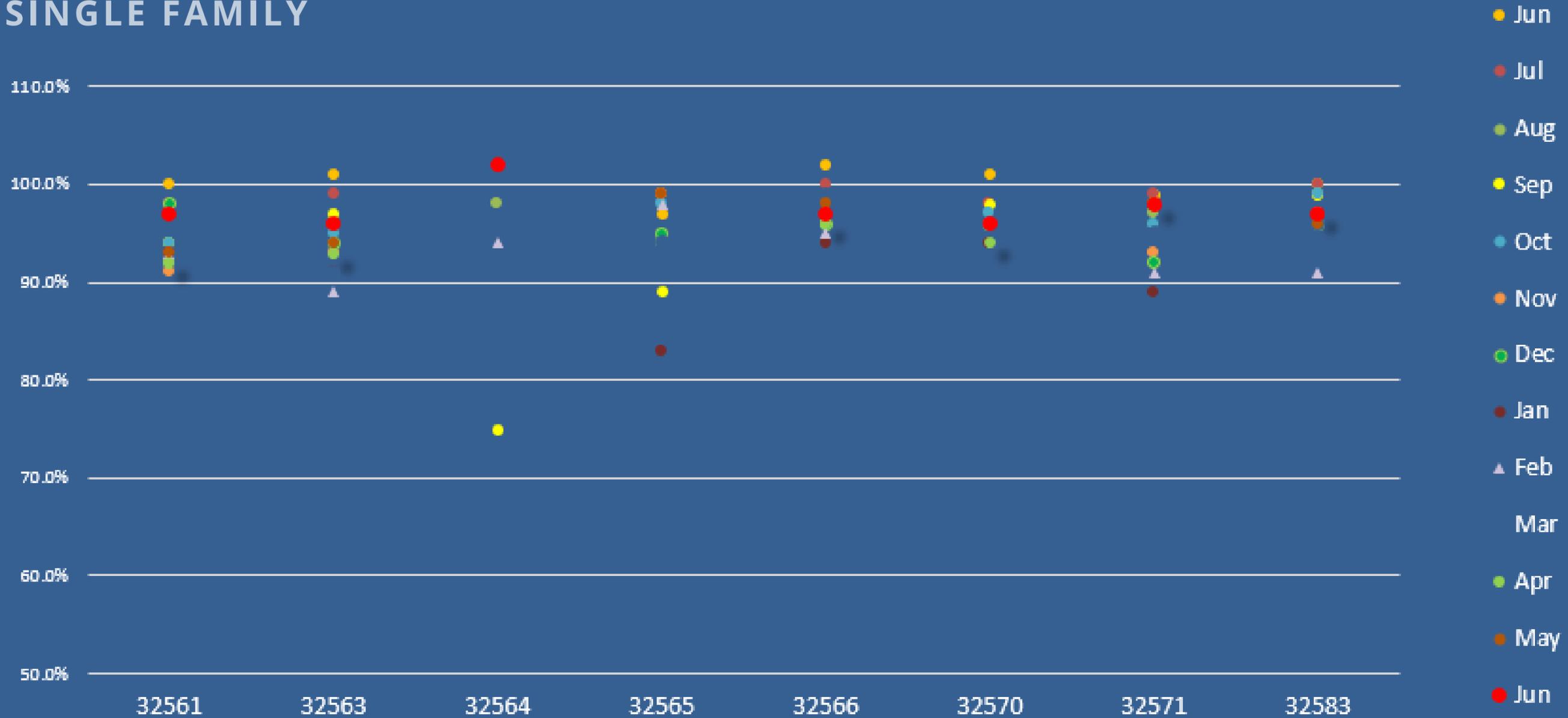
# ESCAMBIA COUNTY

## AVERAGE LIST TO SALE PRICE SINGLE FAMILY



# SANTA ROSA COUNTY

## AVERAGE LIST TO SALE PRICE SINGLE FAMILY



# ESCAMBIA COUNTY

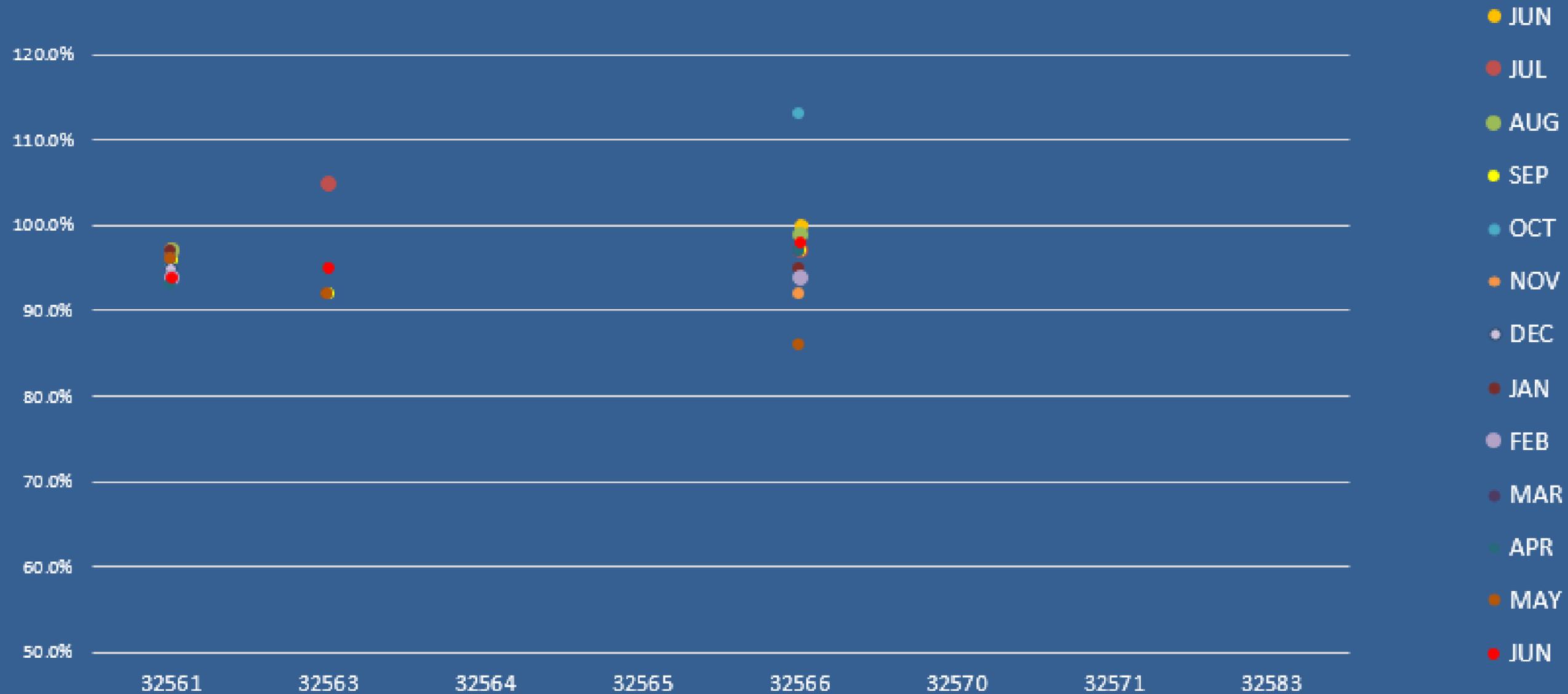
## AVERAGE LIST TO SALE PRICE CONDOMINIUMS

- JUN
- JUL
- AUG
- SEP
- OCT
- NOV
- DEC
- JAN
- FEB
- MAR
- APR
- MAY
- JUN



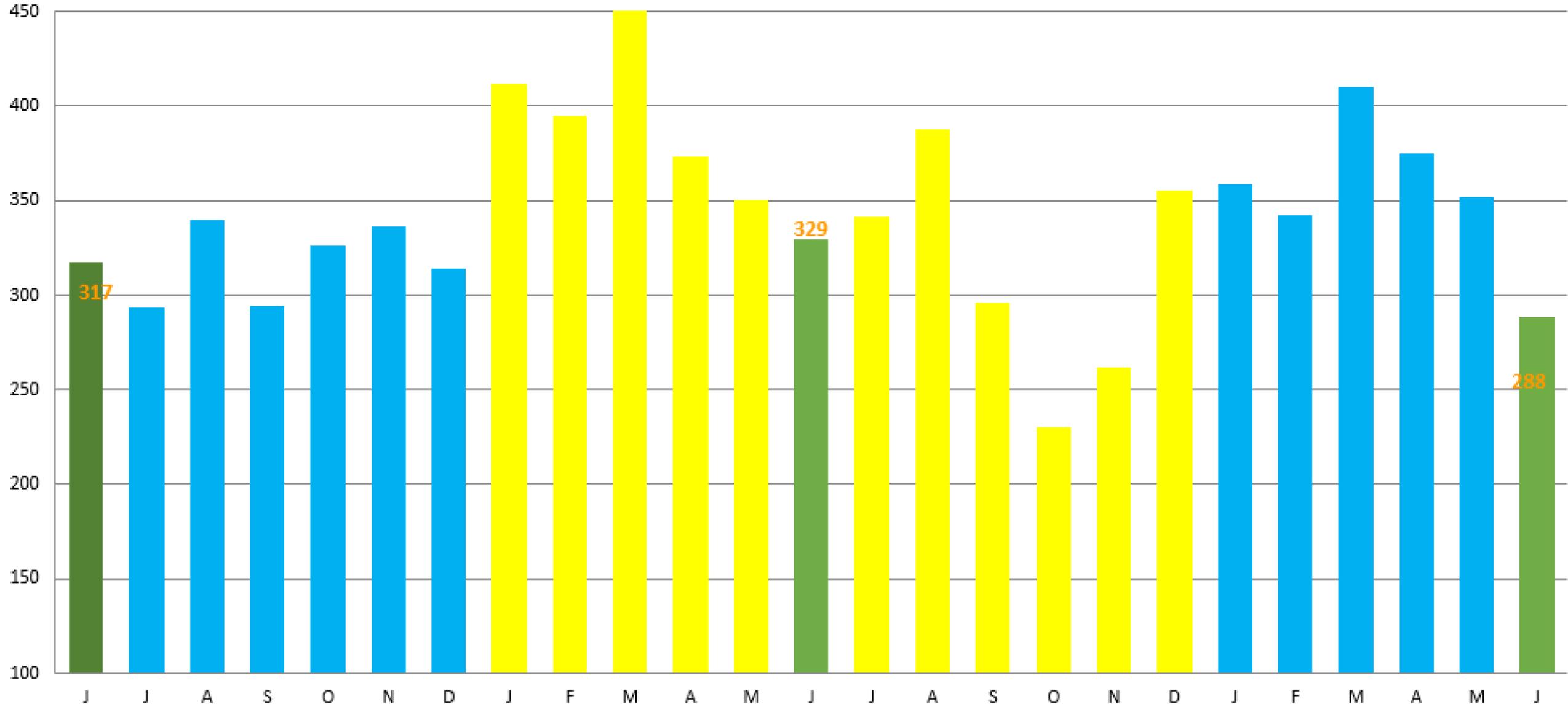
# SANTA ROSA COUNTY

## AVERAGE LIST TO SALE PRICE CONDOMINIUMS



# PENDING SALES

JUNE 2021 - JUNE 2023



PENSACOLA ASSOCIATION OF REALTORS®

# MLS DEPARTMENT

MLSSUPPORT@PENSACOLAREALTORS.ORG

(850) 434-5507



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