

**Pensacola Association of Realtors®**  
**2023 Winner's Circle Application**

**Name:** \_\_\_\_\_  
**Firm:** \_\_\_\_\_  
**Phone:** \_\_\_\_\_

**CRITERIA:** A maximum of 300 points is possible. To be eligible for the Winner's Circle Award an applicant must have earned at least 200 points. For Part 1, a minimum of 100 points must be earned with at least 20 points in four of the five categories, A through E. In addition, at least 20 points must be earned by all applicants in the Business Activity category.

\*All activities must be started on November 1, 2022 and completed by October 31, 2023

\*Please use separate sheets to list activities where required.

\*Applications must be returned by 5pm on November 17, 2023 to: Pensacola Association of Realtors®,

Attn: Laurie Moritz, 107 West Main Street, Pensacola, FL 32502 or FAX to: (850) 432.2615

email: [laurie@pensacolarealtors.org](mailto:laurie@pensacolarealtors.org)

**Part 1** (20 Points minimum in 4 out of 5)

**A. Service To Association** (Maximum 50 points)

|           |   |       |
|-----------|---|-------|
| 30 Points | President                                     | _____ |
| 25 Points | Board of Directors                            | _____ |
| 20 Points | Committee Chairman                            | _____ |
| 10 Points | Committee Member                              | _____ |
| 15 Points | Subcommittee/Vice Chairman                    | _____ |
| 05 Points | New Member Orientation Speaker (each session) | _____ |
|           | <b>SUBTOTAL</b>                               | _____ |

**B. Professional Knowledge** (Maximum 50 points)

|           |   |       |
|-----------|---|-------|
| 20 Points | NAR Professional Designation (each i.e. CRB, GRI, CRS, etc.)  | _____ |
| 02 Points | Continuing Education hours (per hour) above licensing requirements, association requirements and designation courses. Please attach list. | _____ |
| 25 Points | Designation Course (per completed course)   | _____ |
| 05 Points | Instructor of Realtor® sponsored seminars/classes (each course)   | _____ |
|           | <b>SUBTOTAL</b>   | _____ |

**C. Community Involvement** (Maximum 50 points)

|           |   |       |
|-----------|---|-------|
| 05 Points | Blood Donor (each occasion)   | _____ |
| 05 Points | Speaker at Committee, Civic, association meetings (each occasion - please list) | _____ |
| 05 Points | Chamber of Commerce, Sertoma, Rotary/Civic Club. (Officer or Committee Chair)   | _____ |
| 05 Points | Other Community Activity (Scouts, Church, etc.)<br>(Please list each occasion)  | _____ |
|           | <b>SUBTOTAL</b>   | _____ |

**D. Political Involvement** (Maximum 50 points)

|           |  |       |
|-----------|--|-------|
| 05 Points | \$20 Fair Share RPAC Contribution                            | _____ |
| 10 Points | RPAC Statesman   | _____ |
| 20 Points | RPAC Sterling R  | _____ |
| 25 Points | RPAC Crystal R   | _____ |
| 50 Points | RPAC Golden R or Platinum R                                  | _____ |
| 10 Points | Great American Realtor® Days in Tallahassee                  | _____ |
| 10 Points | PAR Governmental Affairs Committee Candidate Screening Panel | _____ |
| 05 Points | Government Appreciation Reception                            | _____ |
|           | <b>SUBTOTAL</b>  | _____ |

**E. Participation and Support of PAR, FR & NAR Activities** (Maximum 50 points)

**Attendance at the following:** (05 points each meeting)

|                             |                     |
|-----------------------------|---------------------|
| Military Housing Volunteer  | _____               |
| PAR Membership Luncheon     | _____               |
| Installation/Awards Banquet | _____               |
| District 9 Conference       | _____               |
| FR/NAR meetings/conventions | _____               |
|                             | <b>SUBTOTAL</b>     |
|                             | <b>PART 1 TOTAL</b> |

**Part 2** (20 Points Minimum) (Maximum 50 points)

A. Business Activity (Residential)

Closed Sales      Number \_\_\_\_\_      \$Volume \_\_\_\_\_

(Minimum Dollar volume must be \$750,000)      = 20 Points

Each \$500,000 after entry level      = 05 Points

B. Business Activity (Property Manager)

50 Properties Managed      = 20 Points

Each Additional 35      = 05 Points

C. Business Activity (Property Appraiser)

50 Residential Appraisals      = 20 Points

Each Additional 35      = 05 Points

50 Commercial Appraisals      = 20 Points

Each Additional 20      = 05 Points

**SUBTOTAL** \_\_\_\_\_

**PART 2 TOTAL** \_\_\_\_\_

**GRAND TOTAL (Part 1 + Part 2)** \_\_\_\_\_

*(Must be at least 200 points)*

Broker's Verification:

I hereby certify that the business activity recorded in the business activity category is correct

\_\_\_\_\_  
Broker's Signature

\_\_\_\_\_  
Date